



Thank you for your interest in AVAD CANADA LTD!

AVAD CANADA LTD is the most complete custom electronics provider in North America. Offering customers the most trusted brands; AVAD CANADA LTD stocks solutions for home theater, home automation, pro AV, lighting controls, security, distributed audio/video, central vacuum, HVAC and more. We are dedicated to dealer education, training and skill advancement, as evidenced by AVAD University's over 450 online and classroom continuing education classes held each year. AVAD CANADA LTD ensures just-in-time delivery from each of its 20 North American facilities.

All AVAD CANADA LTD product sales to applicant will be subject to AVAD CANADA LTD Sales Terms and Conditions as published at the time of sales. A copy of the terms and conditions is available on the website. Any deviation from the terms and conditions will be effective only if agreed to in writing by AVAD CANADA LTD prior to the sale.

AVAD CANADA LTD does not permit the resale of products via the internet, catalog, telemarketing, or mail order, nor does AVAD CANADA LTD permit re-distribution to another dealer or wholesaler. A AVAD CANADA LTD account is required before pricing and availability can be provided. To establish an account please complete the application process below.

Completing the application process

The AVAD CANADA LTD application package includes a number of components:

- Account application for both credit card and terms accounts
- Business Registration or Tax Registration documents
- Credit card authorization form
- Fax cover letter and checklist

Vendor authorizations are required to sell Bose, Boston Acoustics, Crestron, Denon, Lutron Homeworks, Lutron Sivoia, Marantz, Bose Professional, and Polk Audio. Please contact your AVAD CANADA LTD Sales representative for more details.

Your application will initially be reviewed by a sales manager, and then upon acceptance forwarded to the credit department. Once you have been approved and setup as a dealer, we will send you a temporary user name and password to our website. Here you will be able to view pricing, promotions, new products, training, and all of the other things AVAD CANADA LTD has to offer. Please note that all information requested must be typed directly into the forms prior to printing. Handwritten applications will not be accepted.

We do require your signature on the completed forms before submitting to AVAD CANADA LTD.



SALES ACCOUNT APPLICATION

Account Number
(For Office Use Only)

Section 1 - Business Information

Legal Business Name (As it appears on Business License)	Do you now or have you ever had a AVAD CANADA LTD account? <input type="radio"/> Yes <input type="radio"/> No If yes, please list account #:		
Business Trade Name - DBA (required if using a DBA name)	Date Business Established	GST#	Business Website
Business Street Address (Must be actual location of business, no PO Box)	City	Province	Postal Code
Billing Address (if different)	City	Province	Postal Code
Business Phone Number (No cell phone)	CellPhone #	Business Fax	Business Toll Free #
Shipping Street Address	City	Province	Postal Code
Email _____	<input type="checkbox"/> Please check the box if you would like to receive exclusive email notifications on special promotions, discounts, and AVAD CANADA LTD news.		

This company is (check one)	<input type="checkbox"/> Public	Stock Symbol _____	If subsidiary of Public Co. Parent Co. Name: _____
	<input type="checkbox"/> Private		D & B # (if known): _____

Terms Requested * Please choose your preferred method of payment. Regardless of payment terms selected, application processing will not be delayed.	<input type="checkbox"/> Net Terms (Will require AVAD CANADA LTD review and approval.)	_____	<input type="checkbox"/> Prepay Wire Transfer
	<input type="checkbox"/> Credit Card (MC, Visa, Discover and AMEX)		

Public Companies - Skip to Signature Section

If Private, the company is (check one)	<input type="checkbox"/> C- Corp., State of Incorporation	<input type="checkbox"/> S- Corp., State of Incorporation	<input type="checkbox"/> LLC	<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership
Is there a Parent Company?	<input type="checkbox"/> Yes	Name of Parent Company _____			
	<input type="checkbox"/> No				
Is there a Subsidiary?	<input type="checkbox"/> Yes	Name of Subsidiaries (or attach) _____			
	<input type="checkbox"/> No				

Customer agrees to notify AVAD CANADA LTD of any changes of ownership of its business within ten (10) days, as set for the herein by certified mail to the following address: AVAD CANADA LTD
205 Courtneypark Drive West, Suite 103, Mississauga, ON L5W 0A5

List all owners with 25% or greater ownership in business, in order by greatest ownership percentage.

Owner 1 Name	Percentage of Ownership _____%
Owner 2 Name	Percentage of Ownership _____%
Owner 3 Name	Percentage of Ownership _____%
Owner 4 Name	Percentage of Ownership _____%

The following additional owner information is required, if either of the following circumstances is present:

(1.) Company is a **Sole Proprietorship** or **Partnership** or (2.) Company is requesting net terms and would like AVAD CANADA LTD to consider the personal credit of the owner(s) in their evaluation.

The undersigned individual (s), who is/are the principal(s) of the credit applicant or a sole proprietor of the credit applicant, recognizing that his or her individual credit history may be a factor in the evaluation of the credit history of the applicant, hereby consents to and authorizes the use of a consumer credit report on the undersigned b above named business credit grantor in the credit evaluation process.

Owner 1 Signature	Social Security Number		
Home Street Address	City	Province	Postal Code
Owner 2 Signature	Social Security Number		
Home Street Address	City	Province	Postal Code



In order not to delay your ordering ability, please make sure you have provided all information requested. Please note: accounts that have no sales activity within a 12 month period will be deleted from our system.

Internet and Trans-Shipping Policy: I certify that I will not utilize the brand name or products in connection with the sale or distribution of the products via the internet, catalog, mail order or telemarketing. Further, I will only sell products purchased at AVAD CANADA LTD to customers who visit my place of business or with whom I/we have met or have a pre-existing business relationship, but in no event will I offer for resale or distribution to another dealer or wholesaler. In the event I/we violate this declaration, at the sole discretion of AVAD CANADA LTD, AVAD CANADA LTD may terminate my/our right to act as dealer, and may discontinue all relations with me/us. Further, AVAD CANADA LTD may declare all sums due and owing by me/us to be immediately due and payable and may demand the return of all products to AVAD CANADA LTD that has not been previously distributed.

This application and agreement is submitted by applicant to AVAD CANADA LTD to obtain trade credit. AVAD CANADA LTD reserves the right to decline credit to any applicant. In the event credit is extended to applicant, AVAD CANADA LTD reserves the right at any time thereafter to change or revoke such credit for any reason, including but not limited to, credit policy changes by AVAD CANADA LTD, applicant's financial condition, applicant's payment record, applicant's failure to meet sales volume requirements established by AVAD CANADA LTD, and/or applicant's utilization of such credit limit. All product sales by AVAD CANADA LTD to applicant will be subject to AVAD CANADA LTD standard Sales Terms and Conditions as published on the AVAD CANADA LTD website at www.avadcanada.ca at the time of sale. Additional terms and conditions apply to drop ship fulfillment orders as published on the AVAD CANADA LTD website at www.avadcanada.ca. Any variance from those terms and conditions will be effective only if agreed to in writing by AVAD CANADA LTD prior to the time of sale. Customer acknowledges and agrees that AVAD CANADA LTD may send customer marketing and business communications from time to time via various means, including email.

Customer agrees to make payment in full to AVAD CANADA LTD for all amounts due according to AVAD CANADA LTD invoice(s). Customer also agrees to pay AVAD CANADA LTD, as interest, an amount equal to 1 ½% per month, or the maximum provided by law (whichever is less) for invoice amounts that are past due. Should customer default in any such payment(s), AVAD CANADA LTD shall have the right, without notice to customer, to declare all invoice amounts due and payable. In the event AVAD CANADA LTD should commence any action or actions, or otherwise seek to enforce this agreement against customer, customer agrees to pay reasonable attorney(s) fees, court costs, and other expenses incurred by AVAD CANADA LTD, whether or not suit is filed. This agreement is strictly confidential and is not transferable or assignable without prior written consent of AVAD CANADA LTD. Customer agrees that any change in liability for any debts incurred to AVAD CANADA LTD due to a change in customer's form of business, shall not be effective as to AVAD CANADA LTD, until AVAD CANADA LTD receives actual notice of the change by certified mail.

As a condition of applying for and receiving credit the Applicant represents and warrants that it has full power and authority to do business with AVAD CANADA LTD and that there are no legal or contractual restrictions in effect that would prohibit the Applicant from conducting business with AVAD CANADA LTD

Signature Section

Applicant hereby agrees to the foregoing and authorizes the release of credit and banking information to AVAD CANADA LTD by the references listed on this application.

The following must be completed in order process application.

 Owner/Partner/Corporate Officer Name- Please Print **(Required)**

 Title-Please Print **(Required)**

 Owner/Partner/Corporate Office Name - Signature **(Required)**

 Date-**(Required)**



PROVINCIAL RECYCLING PROGRAM

(All applicants must complete this section)

If you sell computer equipment such as, but not limited to, desktop computers, notebook computers, printers, televisions, or associated components you are legally required to be part of a product management program in the province a product is shipped. An environmental fee may apply to products shipped to the following provinces. See links for further details for your obligations on the specifics and fees of the programs.

Alberta	www.albertarecycling.ca	Nunavut	No program at this time
British Columbia	www.encorp.ca/electronics	Ontario	www.ontarioelectronicstewardship.ca
Manitoba	No program at this time	Prince Edward Island	No program at this time
New Brunswick	No program at this time	Quebec	No program at this time
Newfoundland	No program at this time	Saskatchewan	www.sweepit.ca
Nova Scotia	www.cestewardship.ce	Yukon	No program at this time
Northwest Territories	No program at this time		

It is important that you review the program in each of the provinces you may plan to ship so you are fully aware of the products which are eligible and the fees associated to the products.

All applicants must select only 1 of the following 3 options

Reseller Business Name: _____

- As the applicant, I/we currently do no plan on selling products which are part of an Electronic Recycling Program. In the event I should request AVAD CANADA LTD to ship on my behalf to a province where this program exists I agree that AVAD CANADA LTD may charge the recycling fees.

Signature: _____ Title: _____ Date: _____
 (Owner/Office/Principal)

- As the applicant, I/we currently plan on selling products which are part of the Electronic Recycling Program. In the event I should request AVAD CANADA LTD to ship on my behalf to a province where this program exists and do not have a valid registration number and/or have not entered into the appropriate agreements with AVAD CANADA LTD, I agree that AVAD CANADA LTD may charge the recycling fees.

Signature: _____ Title: _____ Date: _____
 (Owner/Office/Principal)

- As the applicant, I/we are registered under the following program (s).

Signature: _____ Title: _____ Date: _____
 (Owner/Office/Principal)

TAX EXEMPTION CERTIFICATE/TAX INFORMATION

Resellers are required to submit a copy of their respective business registration documents for all those provinces that they want to ship to. Each province has its own name of such registration paper (see below). However, please note that there are some exceptions.

AVAD CANADA LTD will need a hardcopy (by fax) or softcopy (by PDF) of the actual document. If you are not registered with such taxes in the provinces but still want to buy and ship to such provinces, AVAD CANADA LTD will charge you appropriate taxes without the tax exception forms.

**AVAD CANADA LTD will consider resellers with current
PROVINCIAL Registration (please see the following below as a guideline of what is required)**

Province	Tax Exemption Certificate/Tax Information
AB	Business License/Certificate of Incorporation/provincial Registration
	Alberta Electronics Recycling Program Remittance Certificate
	Alberta Electronics Recycling Program Notification
BC	Certificate of Registration
MB	Certificate of Registration
NB	Certificate of Registration
NL	Certificate of Registration
NS	Certificate of Registration
ON	Copy of Vendor Permit
	Certificate of Registration
PE	Certificate of Registration
PQ	Certificat d'inscription du Quebec
	Tax Certificate
SK	Ministry of Finance License
	Saskatchewan E-Waste Letter to Customers
	Saskatchewan Product List and Fees



AUTHORIZATION FOR CREDIT CARD PURCHASES

Company Name (Legal Name): _____

Authorizes AVAD CANADA LTD the use of the purchasing/credit card listed below for purchases made on behalf of company named above. This authorization will serve as "Signature on File" on all transactions. Authorization will remain in effect until cancellation is made by either party.

I further authorize that at any time my account becomes past due AVAD CANADA LTD may use this card to settle all debts that are owed on behalf of the company.

All credit card information will remain confidential and will not be released to any unauthorized party.

Master Card Visa Discover American Express

Credit Card Account #: _____

Expiration Date: _____

Name as it appears on card: _____

Billing Address: _____

Billing City, State & Zip: _____

Card Holder's Signature: _____

Is Cardholder currently an authorized user on a c c o u n t ? Yes No

If No, approval from authorized user on account is required.

Authorized User Name: _____

Authorized User Signature: _____

Add Cardholder as an authorized user on account? Yes No

This card is to be (check one):

Use as Primary Card on account

Replace current card on file

Add as additional card

Use only for order # _____



FAX COVER

To: AVAD CANADA LTD
Phone Number: (866) 523-2823
Fax to: (818) 935-5400
Email: _____@avad.com

From:

Company Name: _____ Main Contact: _____
Phone Number: _____ Fax Number: _____

Checklist: Did you include all of the following for you application to be processed?

- Account Application (**Completed & Signed**)
- Business or Tax Registration documents
- Authorization for Credit Card Purchases